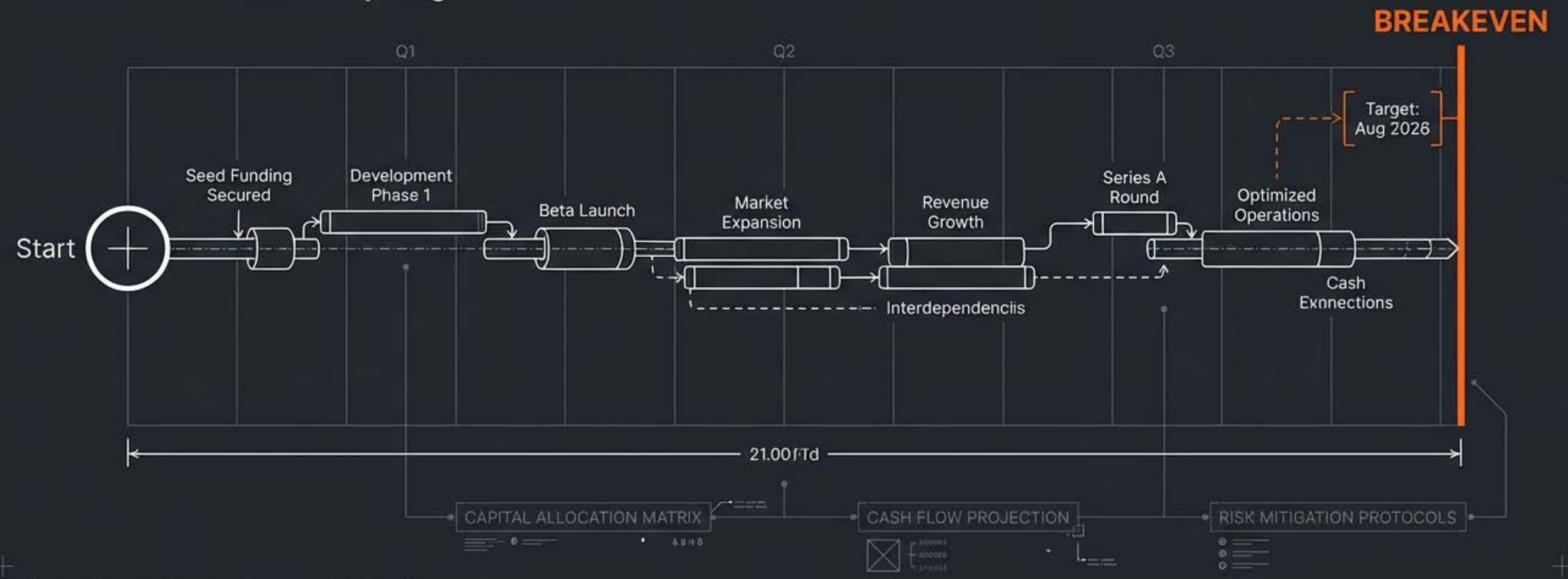


Financial Feasibility & Launch Roadmap: ConnectSphere Solutions

Capital Requirements and Deployment Strategy to Reach Break-Even by August 2026



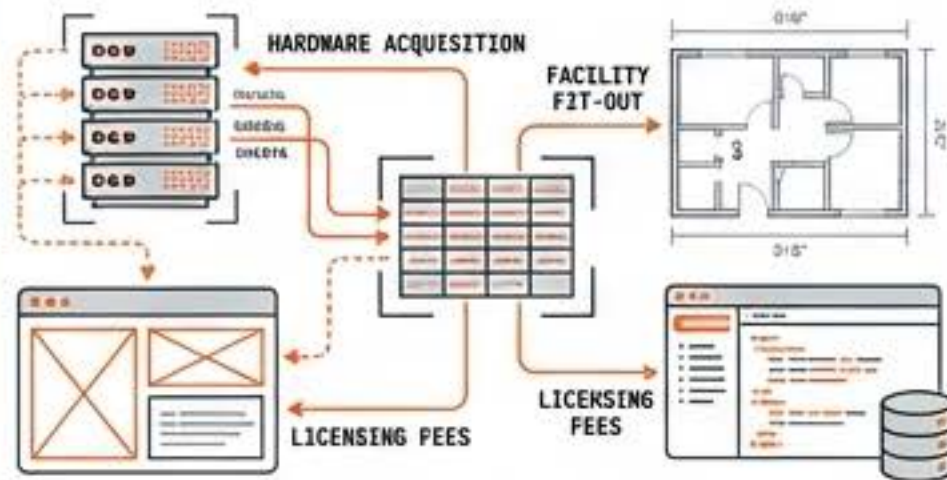
The \$740,000 Capitalization Requirement

Launching operations requires a precise capitalization of \$740k. This figure is not a rough estimate; it is the sum of calculated initial capital expenditure (CAPEX) and the working capital buffer required to survive until revenue stabilizes.

Total CAPEX

\$140,000

One-time setup for Hardware, Facilities, and Software licensing.

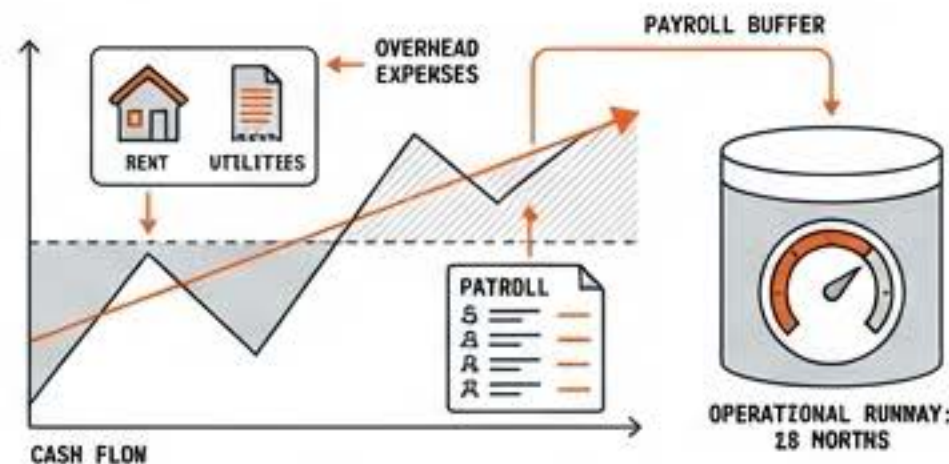


One-time setup for Hardware, Facilities, and Software licensing.

Working Capital

\$600,000

Runway reserve to cover fixed overhead and payroll until profitability.

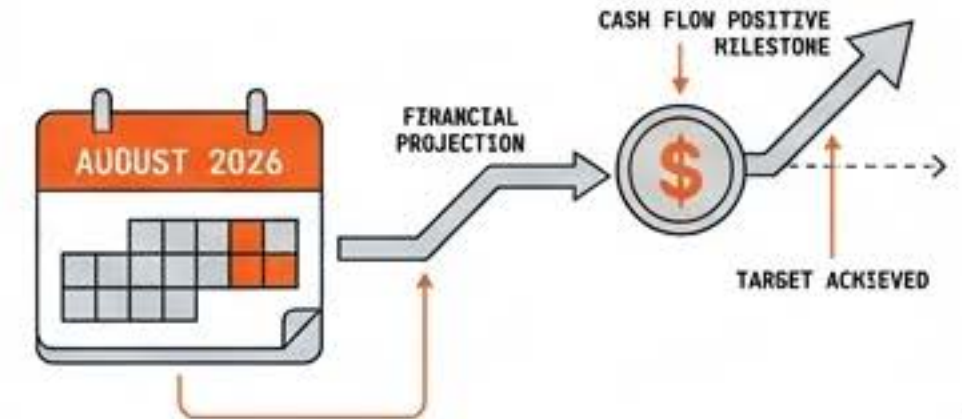


Runway reserve to cover fixed overhead and payroll until profitability.

Break-Even Date

Aug 2026

Projected Cash Flow Positive milestone.



INITIAL TEAM COMPOSITION:

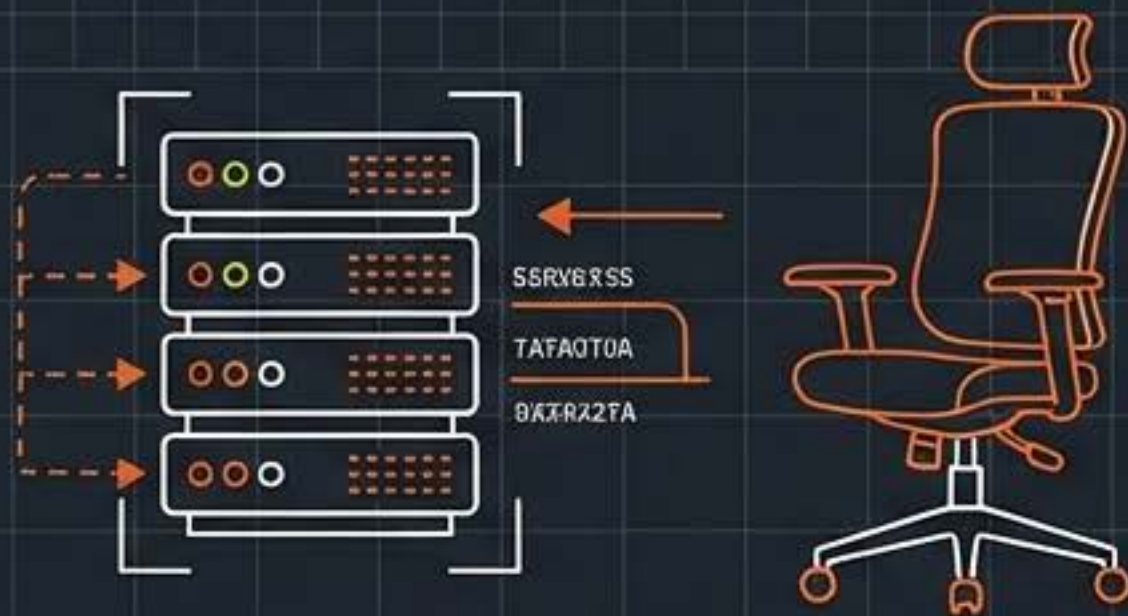
- 9 FTEs (FULL-TIME EQUIVALENTS)
- 2 SUPERVISORS

Matching Asset Life to Financing Terms

We separate funding sources to optimize financial health, avoiding expensive equity for depreciating assets.

DEBT / LOANS

\$140,000



Purpose: Fixed Assets (Servers, Workstations, Furniture). Secured against physical assets. Matches equipment lifespan.

EQUITY / CASH

\$600,000



Purpose: Operating Cash (Payroll, Rent, Buffer). Founders' capital provides zero-cost runway extension. Avoids inflexible interest payments.

Key Takeaway: Equity dilution is the cost of the buffer; Debt is the cost of the infrastructure.

Infrastructure & Hardware: Prioritizing Function Over Form

Total Allocation: \$75,000



Computer Hardware

\$40,000

Strategy: Certified refurbished enterprise gear (Save 20-30%). Depreciable asset.

Office Furniture

\$35,000

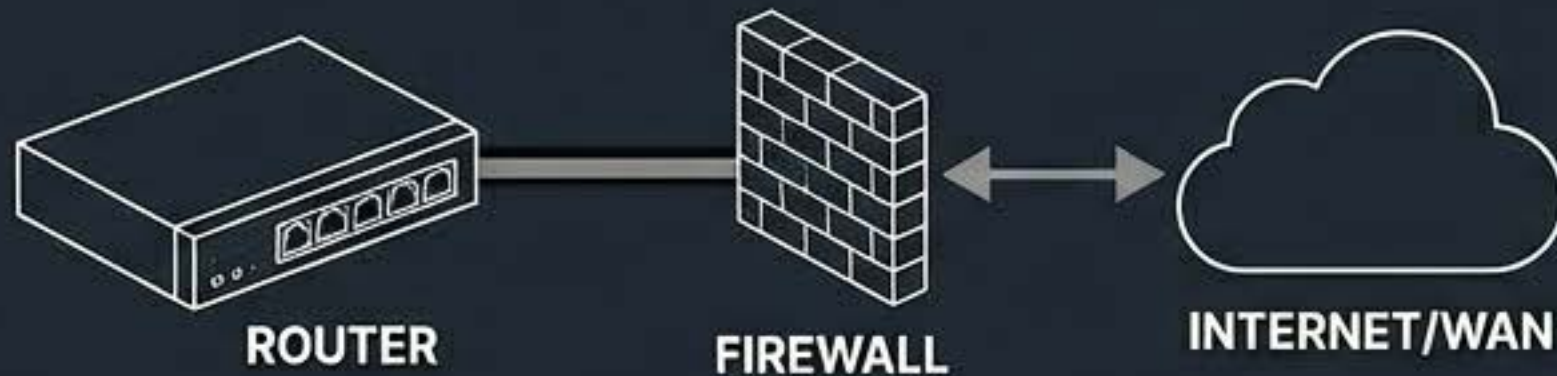
Strategy: Standard task chairs. Function over form. No executive furniture.



Operational Requirement: Hardware ready for 9 FTEs before Day 1. Immediate redeployment strategy reduces waste.

The Digital Backbone: Network & Software Licensing

Network Reliability (\$25,000)



\$20,000

Infrastructure: Routers, switches, high-speed capacity.
Tactic: Lease to shift CapEx to OpEx.

\$5,000

Security: Access control (keycards) and surveillance.

Software & Enablement (\$27,000)



\$15,000

Licenses: ACD and CRM.
Tactic: Pilot pricing, avoid enterprise tiers.

\$12,000

Training Platform: Knowledge Base.
Tactic: Build internally with SMEs.

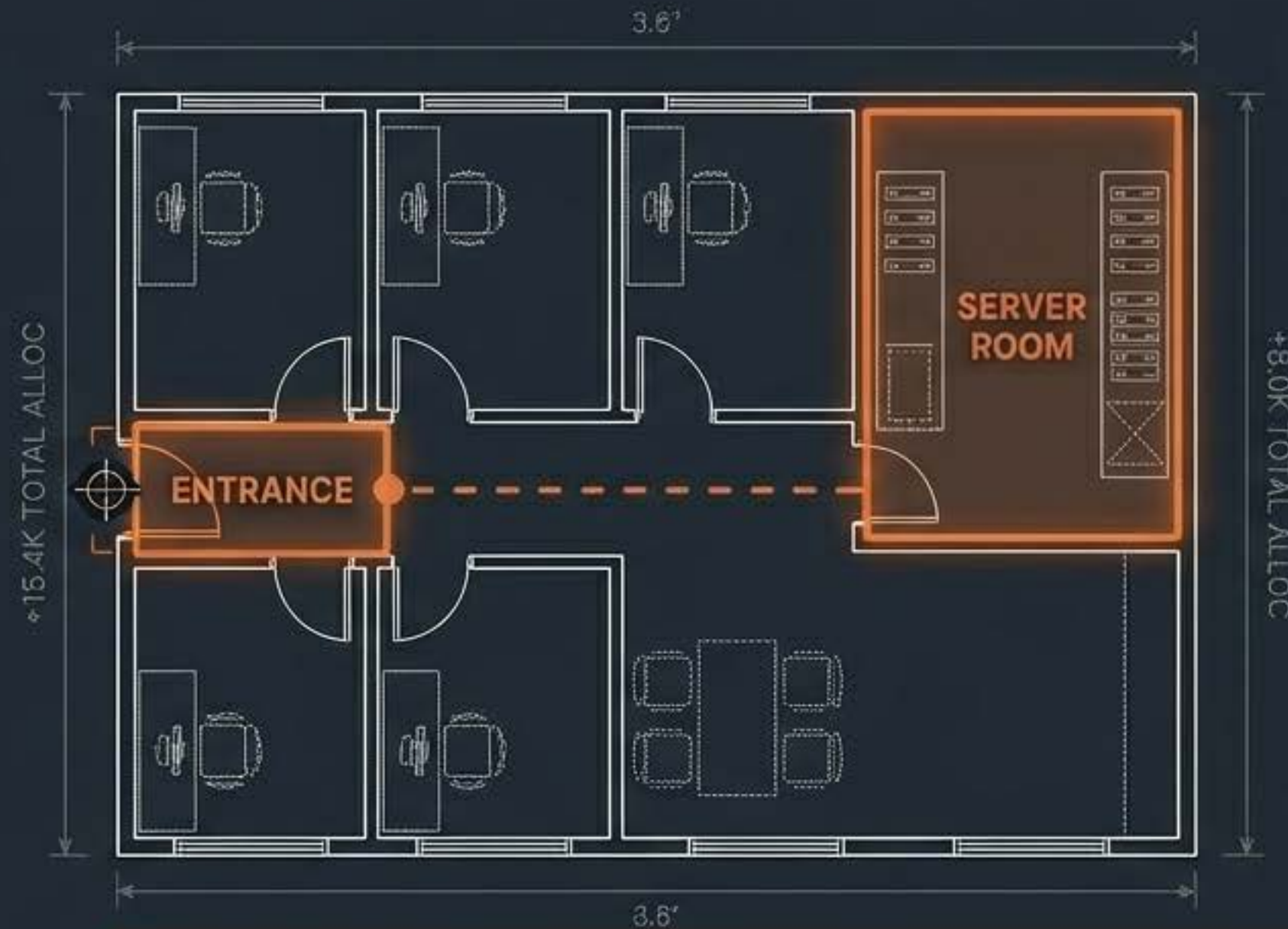


Critical Path: Integration requires 4 weeks. Delay = Stalled Launch.

Facility Security & Power Continuity

Facilities (\$15,400)

- **Prepaid Rent:** \$13,000 (2 months @ \$6,500)
- **Utilities Setup:** \$1,200
- **Strategy:** Target 1-month deposit to free \$6,500 working capital. Avoid Triple Net (NNN) leases.



Power (\$8,000)

- **UPS Systems:** \$8,000 Investment
- **Strategy:** Mandatory spend. Prioritize runtime over unit count.



RISK CALCULATION:

One hour of power loss > Cost of UPS system in lost revenue and reputation.

Staffing Strategy: The Largest Upfront Cash Burn

\$108,334

Pre-Launch Payroll Requirement (2 Months)

- Team: 9 Full-Time Employees (FTEs) + Management
- Monthly Wage Base: \$54,167
- Includes: Base salary + 25% burden (Benefits/Taxes)



Risk Factor: >15% annual churn erodes training investment

The Runway: Bridging to August 2026

Burndown Chart



- Monthly Burn Rate: ~\$67,317
- Time to Break-Even: 8 Months
- Total Cash Needed: \$538,936
- Total Ask: \$600,000

Managing the 'Hidden' Risks to Validity



Onboarding Delays

Impact

Daily cash burn without revenue.

Mitigation

Internal training platform built pre-launch (\$12k).



High Agent Churn

Impact

>15% annual churn forces re-spending.

Mitigation

Strong SOPs and competitive 25% benefits burden.



Catastrophic Downtime

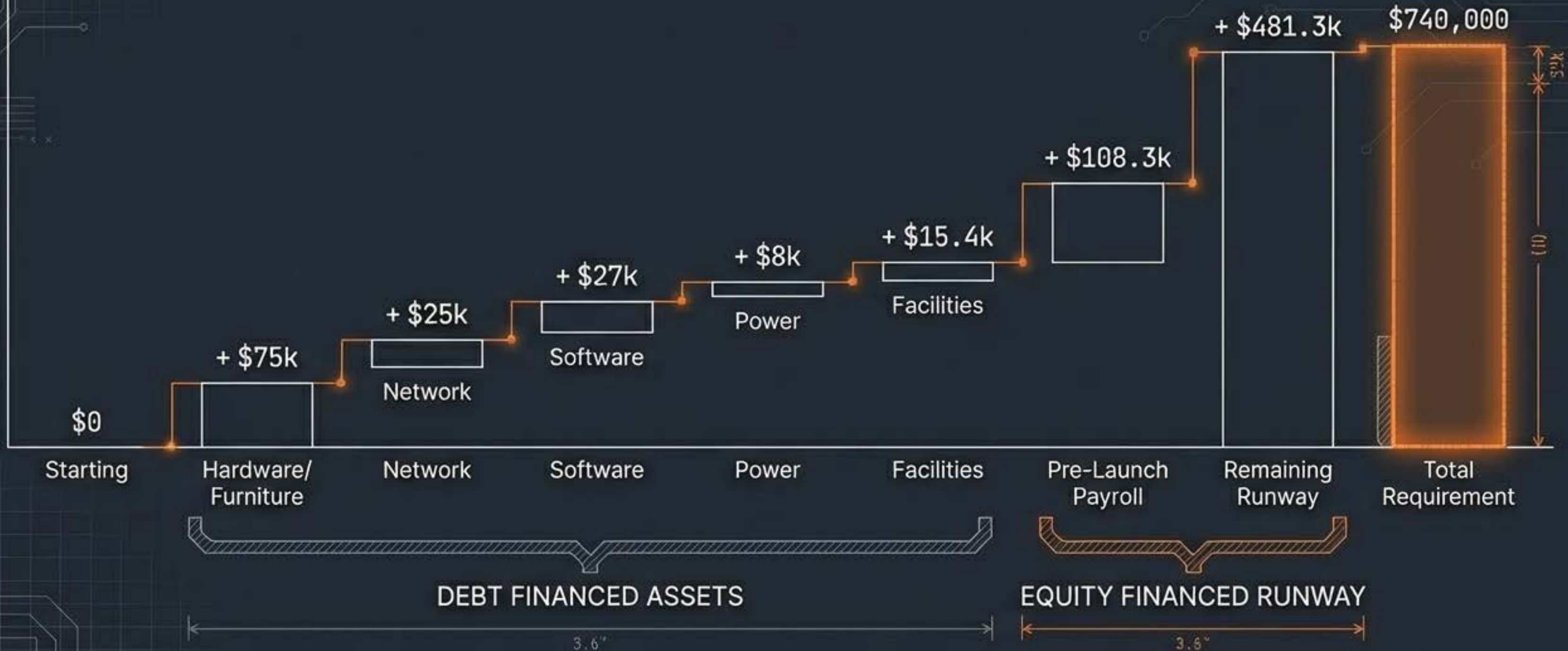
Impact

SLA breaches and contract termination.

Mitigation

Mandatory \$8k UPS investment and redundant network gear.

The Master Budget Visualization



Execution Roadmap & Next Steps

01. Secure Funding: Finalize \$140k Debt and \$600k Equity instruments.

02. Facilities: Lock in lease (Target: 1-month deposit).

03. Procurement: Purchase refurbished hardware and install UPS/Network.

04. Talent: Hire 9 FTEs ONLY upon contract signature.

PHASE 1 EXECUTION

TIMELINE ACCELERATION

GOAL: Cash Flow Positive
DATE: August 2026
STATUS: Ready to Execute